

## ATTACHMENT III

# **EVALUATION CRITERIA**

#### **TECHNICAL PROPOSAL EVALUATION**

Proposals will be evaluated according to the criteria stated herein. The relative importance of each individual criterion is indicated by the number of points assigned thereto. A total of 100 points is the maximum possible technical score for each proposal. The evaluation criteria serves to: (a) identify the significant factors which the Offeror should address in their proposal under each section and (b) set the standard against which all proposals will be evaluated.

## **Technical Approach (40 Points):**

The proposal demonstrates a full understanding of the work that needs to be performed under the SOW, as well as a clear, straightforward approach to achieving the activity objective.

#### Capabilities (35 Points):

Clarity and effectiveness of the organizational and staffing plan, demonstrating the necessary mix of skills and experience.

#### **Past Performance (25 points)**

A proven track record of implementing similar activities to those outlined in the scope of work.

## COST PROPOSAL EVALUATION

Evaluation scores are not assigned for cost. The review of the cost proposal shall include cost realism. This process will include a review of the cost portion of the Offeror's proposal to determine if the overall costs proposed are reasonable and realistic for the work to be performed, if the cost reflects that the Offeror understands the requirements, and if the costs are consistent with the technical part of the proposal. Cost proposals providing more direct funding towards the program instead of administrative costs will be reviewed favorably in the best value determination. Offerors must use the costing template provided as Annex 1. Evaluation of cost proposals will consider, but not be limited to, the following:

- Cost realism and completeness of cost proposal and supporting documentation.
- Overall cost control evidenced in the proposal such as avoidance of excessive salaries, competitive procurement of subcontracts, excessive cost of management oversight and other costs in excess of reasonable requirements.
- Amount of proposed fee, if any.
- Cost efficiency of proposed Other Direct Costs (ODCs).

Bidders are reminded that DT Global is not obligated to award a negotiated subcontract based on lowest proposed cost or to the bidder with the highest technical evaluation score. DT Global will make award to the bidder whose proposal offers the best value to the Compete Activity program considering both technical and cost factors. When competing technical proposals are considered essentially equal then cost will become the determining factor.